

RESUME

of

**WILLIAM L. RICHARD**

22347 Fairlawn Circle  
Fairview Park, Ohio 44126  
(216) 777-6572

6518 East Town & River Drive  
Fort Myers, Florida 33919  
(813) 433-2810

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**PERSONAL DATA:**

Born: Detroit, Michigan - March 11, 1937  
Married, 9 Children & Stepchildren (ages 19 - 27)  
Health: Excellent  
Height: 6 feet -- Weight: 185 lbs.

**EXPERIENCE:**

1968-PRESENT Labor and Securities Arbitrator -- Federal  
Mediation and Conciliation Service and American Arbitration  
Association (Full-time since 1984).

1983 & 1984 Vice President & Chief Executive Officer -- Commun-  
icators of Florida, Inc. -- Under the auspices of the Board  
of Directors of Communicators, Inc., 25701 Science Park Drive,  
Cleveland, Ohio, assumed management responsibility for a Fort  
Myers subsidiary engaged in public relations, advertising, and  
marketing. In addition to day-to-day autonomous management,  
duties included creative and sales activities, copywriting,  
community and trade liaison, research, media recommendations,  
production (including electronic), voice, etc., servicing a  
number of Florida business, developer, and political clients.

1967-1982 Managing Partner -- Hartshorn, Thomas, & Richard,  
LPA. -- 410 Leader Bldg., Cleveland, Ohio (Chief Trial and  
Labor Counsel). Duties included corporate trial practice  
(admitted in five jurisdictions and tried cases in 14 states);  
service as "outside" general counsel and on a number of corp-  
orate boards and executive committees; several stints as chief  
executive officer of various distressed client companies, sub-  
sidiaries, or projects; service as chairman, secretary, and  
trustee of a number of public and private trusts; consulting  
services to, and appearances before various municipal, county,  
and state boards and commissions; service as Ohio Contractors'  
Association representative on the Governor's Advisory Commit-

tee to the Ohio Land Use Study Commission; liaison with various governmental agencies, civic and trade associations, Chambers of Commerce, etc., on behalf of the firm and a number of its clients; service as a labor arbitrator on the Federal Mediation & Conciliation Service and American Arbitration Association Panels; lecturing at various law schools and to various associations, etc.; community volunteer activities with service organizations; and full responsibility for the day-to-day management of a law firm which, during the time in question, ranged in size from 3 to 13 employees.

1965-1967 Personnel Director -- A.O. Smith Corp., Glascote Div., Cleveland, Ohio. Duties included plant-wide responsibility for all hiring, firing, labor policies and relations; handling of labor disputes; union contract negotiations; safety; compliance with all governmental laws, orders, and regulations; public relations; liaison with Corporate Personnel Headquarters, etc.

1961-1965 Personnel Manager -- Builders Structural Steel Corporation -- Lynndale, Ohio. Established the company's first personnel office and policies.

1959-1960 Teacher of English -- Board of Education, City of Bay Village, Ohio.

#### EDUCATION:

B.S.Ed. Ohio State University - 1959  
(Major: Creative Writing-Minor: Psychology)  
Juris Doctor Cleveland-Marshall Law School - 1967

#### DIRECTORSHIPS HELD:

Contract Leasing, Inc., Fort Myers, Florida (1984 - present)  
Communicators, Inc., Cleveland, Ohio -- (1978-1986)  
Communicators of Florida, Inc., Fort Myers, Florida --  
(1982-1985)  
Valley Construction Company, Strongsville, Ohio --  
(1978-1983)  
Inland Seas Corporation, Gaylord, Michigan -- (1978-1982)  
Great Lakes Construction Company, Cleveland, Ohio --  
(1969-1978)  
Hopewell Development Co., Cleveland, Ohio -- (1970-1978)  
C.C.M. Equipment Co., Cleveland, Ohio -- (1970-1978)  
Ohio Auto Air, Inc., Cleveland, Ohio -- (1971-1975)  
Builders Structural Steel Corp., Lynndale, Ohio --  
(1968-1973)  
The Delta Theta Phi Law Fraternity, International --  
(1969-1979)

**TRUSTEESHIPS HELD:**

The Delta Theta Phi Foundation, Inc., 1969-1979 (Secretary, 1971-1977; Chairman, 1977-1979)  
Procter Patterson Jones-Ferne Beverly Ford Foundation, Cleveland, Ohio, 1971-1983 (Secretary. & General Counsel)  
Professional Interfraternity Conference (Now part of the Professional Fraternity Association, following a merger with The Professional Panhellenic Association), 1971 - 1976 (Vice President, 1975: President Elect, 1976)  
The William H. Thomas Foundation, Inc., 1968-1975 (President)  
The Fred W. Hennie Trusts, UA 1971 & 1956, -- 1971-1983  
Boy Scouts of America District Council, 1974-1977

**HONORS AND AWARDS:**

Honorary Citizenships with "Keys to the City:"  
Lubbock, Texas-1970  
Miami Beach, Florida-1971  
Pittsburgh, Pennsylvania-1973  
Memphis, Tennessee-1975  
New Orleans, Louisiana-1975  
The Diamond Crowned Badge of Delta Theta Phi-1978; Cleveland Alumni Senate, Delta Theta Phi-Special Appreciation Award -1977; Cleveland Alumni Senate, Delta Theta Phi-"Man of the Year" Award-1976; Cleveland Alumni Senate "Outstanding Service" Award-1974; National Exchange Club's "Book of Golden Deeds" Award-1969; Delta Theta Phi International "Outstanding Student of the International Fraternity" Award-1967; National Moot Court Award-1967; Cleveland-Marshall Law Review Award -1967; Ranney Senate of Delta Theta Phi "Outstanding Student" Award-1967; Lawyers' Cooperative Publishing Company Awards for highest grades in Business Organizations, Labor Law, Equity, Corporations, and Constitutional Law; Delta Theta Phi Scholarship Key -1966; Vice President - Class of 1967; Cleveland-Marshall Law Wives' Award to the Outstanding Married Student-1965; First first-year law student ever to be published in the Cleveland-Marshall Law Review, 1964 (Editor, 1964-1965-1966).

**PROFESSIONAL & SERVICE MEMBERSHIPS HELD:**

American Bar Association, American Trial Lawyers Association, American Arbitration Association, Industrial Relations Research Association, Federal Mediation & Conciliation Service Panel of Arbitrators, American Institute of Constructors, Ohio Bar Association, Ohio Contractors Association, Governor's Advisory Committee to the Ohio Land Use Study Commission, Cuyahoga County Bar Association and its Ethics and Grievance Committee, Cleveland Bar Association (Contributing Author: "Summary Judgment," Cleveland Bar Journal monthly department), Cleveland Academy of Trial Lawyers, Boy Scouts of America (District Officer), Exchange Club of Bay Village (Past President and editor of its "Bay

Breeze" house organ), Delta Theta Phi Law Fraternity International (Past International Chancellor [President]), American Contract Bridge League.

#### **LEISURE TIME ACTIVITIES**

Power Boating (U.S. Coast Guard Captain's License #217534), Sailing (member: Key West Yacht Club), Flying (FAA Private Pilots License, 1973), water skiing, occasional golf, bridge, backgammon, chess, entertaining and travel, reading, painting, people.

Personal and Professional references will be provided upon request.